



News Roundup

FALL/WINTER 2010 NEWSLETTER

"I could go on and on about all the benefits that Zajac has given us. The first thing and the biggest thing that I did notice when she got back home was that Amanda is not afraid to try new things with a little bit of encouragement. What a big change!"

**Aunt of Amanda,
age 24, Young Adult Camp**



MESSAGE FROM THE PRESIDENT

One of my greatest joys of Summer is visiting the Zajac Ranch for Children and experiencing first hand the benefits of camp for children, families, volunteers and staff. For it is not only the lives of the campers that are changed, but everyone that has the pleasure of being involved. I am constantly impressed by the quality of staff and volunteers that become part of the Zajac Ranch family and who embody our core values of raising spirits and transforming lives. Each time I visit the Zajac Ranch, I am reminded once again of the great future that lies ahead!

All too often we see children suffering from lack of confidence and self esteem due to their medical conditions and the isolation they can face at times while in hospital care.

These children are our future. At Zajac Ranch we help prepare these youth for life's challenges as they mature into contributing adults. We do this because we believe that social responsibility and community service should be integrated into the Zajac Ranch's mandate of improving the lives of children with serious and chronic illnesses.

We are fortunate that our camp has come so far so fast. Dramatic growth and clear priorities have helped catapult the Ranch to new heights. From barely 50 campers in 2004, to almost 500 campers this past summer, we couldn't be more thrilled with our progress, with our ability to support so many children facing serious challenges in their lives. And we could never have achieved these milestones without the generosity of donors like you and the support of our corporate sponsors.

This tremendous growth has reaffirmed our commitment to develop a camp that opens its doors to all children, regardless of their medical condition. A need that was not met before. The Zajac Ranch for Children is a unique camp in Canada dedicated to providing extraordinary experiences for children with special medical needs.

Over 50,000 children have been identified with special needs in BC alone. While we are thrilled to support 500 children each year, we acknowledge that this is just the tip of the iceberg and that there is still much more work to be done. Our ultimate goal is to offer a camp experience to all children free of charge. There is still a long way to go.

I remember glorious days of summer camp, with special memories that will last my lifetime. That is what we are doing for children unable to attend traditional summer camps – raising spirits and creating memories that will last their lifetime.

Carmen

Carmen Zajac



RANCH NEWS

CORPORATE COMMUNITY SENDS 250 CHILDREN TO CAMP VIA THE THE CAMPSHIP PROGRAM

The Zajac Ranch for Children developed a Campership Program in order to afford children, perhaps for the first time, the chance to attend summer camp. Three years ago the **Boston Pizza Foundation** and the Zajac Ranch for Children formed a partnership to give children with serious and chronic illnesses the opportunity to go to camp. From that first meeting we knew this was going to be a great partnership and it has been all of that and more.



Boston Pizza Foundation committed \$25,000 in 2008 to sponsor a week at Zajac Ranch for Children. They chose a camp in July and invited owners, staff and stakeholders to come out to the camp for a day and see what a difference Boston Pizza Foundation support means to so many children.

The highlight for the campers was at the end of the day when Boston Pizza staff rolled up their sleeves and prepared and served a delicious Boston Pizza meal. It was a huge hit for a number of reasons but engaging the management team and staff and interacting with the campers resulted in several positive outcomes. Recognizing the impact of their support Boston Pizza made the same commitment in 2009 and 2010.

White Spot Restaurants jumped on board in 2009 as well. White Spot committed to support a week at camp and they initiated "Pirate Pak Day" during which a portion of the proceeds of all Pirate Paks sold go towards sending children to camp. 2009 fundraising efforts were a great success but 2010 had customers waiting at the door to get in! That day raised \$40,822 for the kids! The White Spot team also came out for a



day during their sponsored week and "famous **Chef Currie**" and his wonderful staff were there to cook lunch. What a treat!

Our Campership Program is really catching on. **Mr. Lube** also came on board this past summer with \$25,000 and provided "care packages" including cameras for the children to capture memories that will last a lifetime!

In 2010 we also added the support of **Mercedes-Benz** and **Black Dog Limited** who sponsored a week at camp and invited their staff out to see their "dollars at work."

What an amazing testament of corporate philanthropy. You have set an awesome example for your staff, customers, owners and stakeholders. On behalf of all the families and children you support thank you and congratulations to you and all your staff for "raising the spirits" of children throughout BC and across Canada who are the future of our great country.



RENT THE ZAJAC RANCH FOR YOUR NEXT EVENT!

The Zajac Ranch is an ideal venue for:

School trips
(band retreats,
outdoor education)

Religious retreats

Corporate retreats
and team-building

Family reunions

Youth group getaways

Yoga retreats

Bootcamps

Adventure/outdoor
excursion groups

Conferences

Weddings

and More!

Show your support for the Zajac Ranch for Children by renting the Zajac Ranch for your next event and by telling your colleagues, friends and family to use the Zajac Ranch for their next event. All proceeds from rentals go to support the Zajac Ranch for Children medical camps.

To find out more, contact
604-739-0444 or
retreats@zajacranch.com

NEW ADDITIONS AT THE ZAJAC RANCH

KIDS, KIDS AND MORE KIDS

Summer 2010 saw some new arrivals at camp of the four-legged kind. Our petting farm has now opened and the goats have proved to be quite the attraction. There were seven goats, a donkey, two chickens, a lamb and a calf at the petting farm this summer.

"Thank you to the Zajac Foundation for making it possible for me to go to camp. I particularly enjoyed the baby goats in the petting zoo and the new swimming pool. I hope to go again next year."

Nick, aged 14, Kidney Disorders Camp



JOIN US ON FACEBOOK

Join the Zajac Ranch for Children FaceBook Group and share your camp experiences. Tell us you "like" our FaceBook Page for official news and updates.



Coming Soon – Watch for us on Twitter!

Watch for Zajac Ranch for Children ecovideo messages in your email!

CAMPER'S CORNER

GRAYSON'S EXPERIENCE

Sixteen-year old **Grayson** is a regular at the Zajac Ranch for Children. Not only has he attended camp over 10 times – he gives something back too.

"I take Therapeutic Riding Lessons and needed some volunteer hours for school but ended up liking it so much Linda allowed me to continue on. Then, throughout the summer I volunteered twice a week and I give my thanks to Linda Smith for allowing me the opportunity to volunteer."

Grayson's mom Joan explains how the Zajac Ranch has made a huge difference.

"He has grown a huge sense of independence and socially. Since he has been able to volunteer with Linda and the horses, he has learned skills that will benefit him throughout his life."

"Camp Zajac is important because these children would never be able to have the summer camp experience otherwise. The children learn that there are others just like themselves and they can let their hair down and be themselves and not feel judged. Linda and the horses have given these children such confidence and joy."





2010 EVENTS

ZAJAC MEN'S GOLF TOURNAMENT

The 45th Annual Zajac Golf Classic was held at the Richmond Country Club on June 23, 2010 raising \$70,000. A special thanks to our major sponsors, **CT Control Temp Ltd.** and **Northern Feather** and to all our donors, golfers and volunteers who helped make the tournament such a successful event.



UPCOMING EVENT!

The Stars Step Out

Variety Show & Auction

A Benefit Performance for the Zajac Ranch for Children

Arts Club's Granville Island Stage

Sunday, December 5, 2010

Hosted by:
Red Robinson

Come join us for a talent filled variety show and bid on great auction items throughout the evening!

TICKETS: \$55

For more information call 604.739.0444 or visit our website www.zajacranch.com



Third Party Event Spotlight!

By Laura-Leigh McKenzie

LAURA-LEIGH LOSES HER LOCKS...BUT SENDS FIVE CHILDREN TO CAMP

I decided I was going to raise some money to send at least one child to summer camp – a child who might not normally have the opportunity to attend. After a little research, I came across Zajac Ranch for Children and found it to be exactly the kind of camp I wanted to support.

My first idea was to hold a silent auction with a difference – with an unusual feature bidding item: the honor of shaving off all of my long locks!

HOW SHE DID IT

The first step was locating a venue. **Canoe Club** stepped up to the plate by providing their lounge for the event at no additional cost. They even allowed me to transform their pool table into a display table for the auction items!

With the venue established, I headed to downtown Victoria to acquire donations for the auction. I approached all of the places I could think of – tourist attractions, restaurants, candy shops, clothing stores, spas and hotels. The response was fantastic! The final list of auction items included: whale watching, Imax passes, a kayak tour, scooter rental, various restaurant gift certificates, 12 dozen cupcakes, passes to Miniature World, a relaxation massage, tickets to a Victoria Seals baseball game and more!

THE EVENT

The July 12, 2010 event was better than I could have anticipated. Thanks to the awesome social networking powers of FaceBook 40 friends and co-workers were in attendance to show their support.

The head shaving, after much anticipation and an intense bidding war, was by far the highlight of the evening. In the end, at a price of \$300, it was a group effort of five who took turns with the clippers and gave me a fabulous buzz cut. The auction alone raised just over \$1,500 – more than enough to send one child to camp! (In fact Laura-Leigh's donation would help send 5 children to camp!)

In summary, Laura-Leigh raised a total of **\$5,661** at her event! We hope Laura-Leigh inspires others to come up with creative ways to show their support!



BEFORE

AFTER

"At Camp I meet other children with the same conditions as me, it really made me feel like I wasn't alone and all the other campers were so supportive and inclusive! I feel more confident to walk into the clinic/hospital and see someone I know there; I think all the campers are better people because of Zajac Ranch!"

– Sophie, Age 12, Kidney and Multi-Organ Transplant Camp

THIRD PARTY FUNDRAISERS

Third party fundraisers are an important component of our fundraising initiatives and we have again been honored to be the beneficiary of some wonderful events this year. Here are a few examples of third party events held so far this year:

- **2010 Talmud Torah Student Fundraiser - \$1,000**
- **7th Annual Business in Vancouver Leaders Golf Tournament - \$5,300**
- **Business in Vancouver Boardroom Ride - \$12,500**
- **Bob & Susan Le Blevec's 19th Annual Invitational Curling Bonspiel - \$7,000**
- **Down Set Hut Football - \$2,000**
- **5th Annual Randy Hawes Golf Tournament - \$14,000**
- **Terri-Lee Jakob Family Potluck Fundraiser - \$6,650**
- **Triwest Mechanical Golf Tournament - \$4,300**
- **Vern Keller's BBQ - \$4,290**



Vern Keller's BBQ

We would like to thank everyone who has held a Third Party Event on our behalf and encourage those who attended an event to start their own!!

Golf tournaments, dinner parties, shaving your head, and BBQ's are just a few examples that can help us send more special children to the Zajac Ranch for Children to enjoy a summer camp experience.

If you or anyone else would like some help with ideas or support for a Third Party Event, please contact the office for guidance and support.

VOLUNTEERS

We would like to thank all our hard working volunteers who give so generously of their time. The Zajac Foundation and the Zajac Ranch for Children are fortunate in having the support of many volunteers, including summer medical and camp volunteers, event volunteers, office volunteers and many more who volunteer their time in a variety of ways from graphic design to camp clean up! In 2010 we had over 80 summer medical and camp volunteers ensuring the success of another summer camp season. THANK YOU!!

If you are interested in volunteering at camp next summer, please contact the Foundation office at 604.739.0444.



A SPECIAL THANK YOU

from Linda Smith, Equestrian Director

Thank you to all the staff and volunteers for providing a fun and safe environment for the campers and the horses this summer. I would especially like to thank the following volunteers for all your hard work and support throughout the year. We couldn't do it without you!

Grayson Wood, Sandy Bienge, Taylor Hamm, Jill McMahon, Shaina Popowich, Anne Adderly.

Thanks to **Betty Spady** for providing the animals for the new petting farm this spring. The goats, calf, sheep, donkey and even the chickens are a big hit with the children. They really helped put smiles on their faces!

Thank you to **Jonathan Field** for the generous donation of the Natural Horsemanship equipment, which will assist in enhancing the bond between horse and human. This will be very helpful in keeping a safe and happy environment for riders and horses.

Volunteer Spotlight

It's not just campers who come back year after year...

Lori Paillé volunteered at the Kidney Disorder Camp this year – making it her sixth successive season volunteering at the Zajac Ranch for Children.

Lori started out at the first Kidney Camp back in 2004. In this case, volunteering means 8 days away from her own family in the summer. So what keeps her coming back year after year?

"The staff, volunteers and children are fabulous. Most kids come back year after year so that's testimony that we're doing something right."

"In my day job as the Clinical Coordinator for the Nephrology Department at BC Children's Hospital, I see the children in a medical context. At camp, I see the children in a non-medical environment. The relationship is different at camp and they see you in a different context. You get to take part and interact with the children and do the activities – you're not just a nurse"

So what advice would she give to others interested in volunteering at a Medical Camp?

"Definitely give it a try! Everyone who gives it a try loves it. And if you're unsure about volunteering for the whole medical camp, why not opt to volunteer for a few days? Make the camp experience what you want it to be."





Thank you!

We would like to thank ALL the individuals, community groups, corporations, and charities that have helped us raise spirits. Although we are unable to mention everyone here, some of our recent donors include:

City in Focus Foundation donated \$1,000 towards food.

\$1,000 was received from **Maple Ridge Lions Club** to send a child to camp.

Kiwanis Club of Tsawwassen/Ladner donated \$2,000 to send children to camp.

Macdonald's Prescriptions and Home Health Care donated two hospital beds.

\$2,000 for two camperships received from **Theo Sanidas**.

\$10,000 grant received from **Newman's Own Foundation**.

HYDRECS Fund donated \$5,000 towards our entertainment program.

Sharon Pentecost donated \$3,500 toward camperships.

\$25,000 grant received from **Face the World Foundation**.

\$5,000 grant received from **Variety – The Children's Charity** for pool and waterfront supplies.

The Lohn Foundation made a donation of \$5,000.

The Sunshine Coast Credit Union donated \$1,000 to send a child to camp.

The BC Bakery Deli Foundation purchased some much needed supplies for the camp (street hockey equipment, special needs saddle and musical instruments).

An **anonymous US donor** gave \$25,000 to send children to camp.

Danny Ferraro, Trail-Vancouver, supplied food for summer camps.

Mainland Sand & Gravel donated gravel.

Ward McAllister arranged for numerous donations from suppliers including lumber, plants, mirrors for the pool facility and more.

David Aisenstat donated **Hy's Encore** along with wine and tasty appetizers once again as the venue for another successful **Bob Hope Reverse Draw**.



We would also like to offer a special thank you to the following members of the **Vancouver Food Executive Association** who donated food for the 2010 summer medical camps. Their generous support helped keep our camp costs down, enabling us to send more children to camp. Collectively the group donated over \$10,000 in food items.

Old Dutch Snack Foods Ltd.

Maple Leaf Foods

Canada Bread

Natures Path

Acosta Canada

Advantage Sales and Marketing

Sun-Rype Products Limited

Star Marketing

Max's Donuts

Nustart Marketing

Yoplait

Kellogg Canada Inc.

McCormick Canada



"Jack returned home Friday night a different boy! His experience at the Zajac Ranch has been life altering. We thank you and your wonderful staff from the bottom of our hearts. Our entire family thanks everyone at the Zajac Ranch. There are no words in the English language to express our gratitude."

– Parents of Jack, age 11,
Autism Spectrum Disorder Camp

Donor Spotlight

A special thank you to **Coast Capital Savings** for their \$4,000 campership grant; to **RBC Foundation** for their \$15,000 grant towards the Therapeutic Riding Program; and to **Mountain Equipment Co-op** for the donation of equipment valued at \$2,500.



Leave a Legacy of Caring

CHANGE HUMANITY FOR THE BETTER

Your legacy is important because it represents the values that you stood for in your lifetime. It is a statement about you and your belief in a better world for all living things.

If you choose the Zajac Ranch for Children as one of your beneficiaries, you will be helping us provide love, care and compassion to future generations of extraordinary youth in British Columbia.

To find out how you can leave a legacy by supporting our Campership Program, or by contributing to a capital improvement project at the Zajac Ranch, please visit the Zajac Ranch for Children website at www.zajacranch.com or telephone 604.739.0444.



"His confidence has improved, and he opens up more and is more communicative. I would recommend camp Zajac. Any individual can be given an opportunity to enjoy a wonderful setting, with many opportunities (horseback riding, swimming, archery, ropes course etc) with a strong social, counseling and support network."

– Parents of Nicholas, age 15,
Kidney Disorders Camp

YOU CAN HELP TO RAISE SPIRITS

\$25

Provides a child with art materials so they can get crafty at camp.

\$100

Provides a child with access to a 24-hour medical centre so that their specialized needs will be met.

\$200

Provides a child with a full day and night at camp including food, accommodation, recreation and dedicated medical staff and camp guidance counsellors.

\$500

Provide a child with the opportunity to find their spirit of adventure. Your donation helps to supply new equipment so that Zajac Ranch for Children can provide a range of activities including: high ropes, low ropes, archery, swimming and kayaking.

GIVE THE GIFT OF CAMP

\$1,000

Sponsors one camper.

\$5,000

Sponsors one cabin group.

\$25,000

Sends 25 children to camp.

Ways You Can Help

- Help sponsor a child through a monetary contribution
- Host an Event
- Donations in Honour of a loved one (in memorium, birthday, wedding, anniversary, Christmas)
- Leave a Legacy – Charitable Bequests
- Volunteer at the Zajac Ranch
- Donate In-Kind Gifts
- Designate your United Way Donations to go to the Zajac Foundation

DONATE ONLINE

Visit www.zajacranch.com to make a donation or learn more about the Ranch.

We're making it even easier to raise spirits.

Donate online at www.zajacranch.com

Yes! I WANT TO HELP RAISE THE SPIRITS OF CHILDREN WITH SPECIAL MEDICAL NEEDS.

The Zajac Ranch for Children

Suite 300 - 2006 West 10th Avenue
Vancouver, BC Canada V6J 2B3

Tel: 604.739.0444

Fax: 604.739.0441

Email: info@zajac.com

Website: www.zajacranch.com

Name: _____

Company Name: _____

Address: _____

Province: _____ Postal Code: _____

Email: _____

Home Tel: _____ Business Tel: _____

I WISH TO DONATE

\$25 \$50 \$100 \$250 \$500

Send a child to camp \$1,000 I would prefer to donate: \$ _____

Monthly Credit Card Payments of \$ _____

PAYMENT

MasterCard VISA Cheque

If you are making your donation by credit card, please print clearly below.
Please make cheques payable to The Zajac Ranch for Children.
A tax receipt will be issued to you for your donation.

Name on card: _____

Card Number: _____

Expiry Date: _____

Signature: _____

- Please send me more information on your medical camps
- Please send me more information on site rentals
- I am interested in volunteering at the Ranch or in the Foundation office
- I am interested in hosting a fundraising event
- Please send me information on your golf tournaments and other special events
- Please do not send me any mail or email

Charitable registration #86039 2877 RR0001
Fall/Winter 2010 Newsletter



FOR CHILDREN

Out here we raise spirits.

Suite 300 – 2006 West 10th Avenue
Vancouver BC Canada V6J 2B3



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